



Intercontinental Consultants and Technocrats Private Limited

Newsletter / Volume 9 / Issue 3 / May 2006

Editor's Desk

At the outset I would like to share with you a heartening news. We have an addition of three new clients into our existing list of foreign clientele. The latest clients are from Ghana, Mozambique and Tajikistan. The achievement is yet another example of sheer perseverance and marketing strategies of our CMD, Mr. K. K. Kapila. Entry into Ghana and Mozambique shall further strengthen our presence in African continent and hopefully pave the way for many more projects from that part of the globe in the near future.

The last couple of months have been quite eventful and rewarding for ICT. We have been awarded number of new domestic as well as foreign projects. The credit is due to our two stalwart Divisions, Business Development and Contracts & Billing, for their untiring efforts. A glance at the column "Projects Awarded" will indicate the diversity of fields ICT has been able to achieve, befitting our CMD's "Vision".

I wish to share with you yet another good news. Our fifth and final Surveillance audit of present certification was conducted successfully on 12th April 2006. Our QMS has stood the test of time and we have maintained a spotless record of not having any non-conformity all through the certification period of last 3 years. This has created a history of sorts for ICT as an organisation and also for DNV, our certification body. Mr. Sharad Gupta, the external auditor was all praise during the closing meeting and took pride in having been associated with our meritorious achievement. The credit for this rightfully goes to the top management, staff and our internal auditors for their significant contributions. Can we keep up the ICT flag high during re-certification audit also, due in end September 2006? I am sure WE WILL! With ISO 9001 around, there is never a dull moment!!!

ICT has brought in a new "Information Security Policy" from 1st February 2006 to protect the business interest of the organization from the perceived threats of today's connected world and cyberspace.

The present day hectic life of most of us can be best summed up in just three words "Hurry, Worry and Curry (for junk food)." This life style has been the prime cause of most of the ailments taking toll of our health these days. We are therefore introducing a "Health" column in our newsletter wherein we propose to include tips for keeping good health and handling medical emergencies. I shall hereafter look forward to generous contributions for this column from our readers. Your contributions shall desirably be brief and simplistic, devoid of scaring medical terminologies. We have done the "Shriganesh" of this column with this newsletter.

Happy reading,

- Editor



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Projects Awarded

❑ **Consultancy Services for TA 4294-TAJ Strengthening Implementation of Road Maintenance Financing System Tajikistan, Client: Asian Development Bank**

The main objective of the Technical Assistance is to improve capacity of the Ministry of Transport in Tajikistan in order to maintain the national roads under its jurisdiction. The role of consultants will be to implement strategy and programme development, modify the manual for maintenance of national roads and training of road maintenance personnel.

❑ **Consultancy Services for the Rehabilitation of Runway & Apron Pavements at Kumasi Airport, Ghana, Client: Ghana Civil Aviation Authority**

The Ghana Civil Aviation Authority (GCAA) has planned to provide adequate and safe aerodrome facilities at Kumasi Airport by rehabilitating the existing runway and passenger apron pavements and installation of ground lighting system. Consultants are required to carry out detailed engineering design of the runway and apron and subsequently supervise the execution of the project

❑ **Grand Trunk Road Improvement Project: Consultancy Services for Road Safety (Public Education) for Mumbai Chennai arm of Golden Quadrilateral, Client: National Highways Authority of India**

The scope of the project is to reduce the risk of traffic accidents in the project area through raising the awareness among local residents and the users of National Highways network of the Mumbai - Chennai section of Golden Quadrilateral (GQ) of approximately 1290 km.

❑ **Independent Consultancy Services for 4/6 laning of:**

- **NH-7 from start of proposed Flyover at Namakkal (Km 248.625) to start of Karur Bypass (Km 292.600) in the state of Tamil Nadu on North South Corridor under Phase II programme of NHDP (Consultancy Package No. NS2/IC/TN-3, Client: National Highways Authority of India**

- **JAIPUR MAHUA BOT Project on NH-11 under NHDP Phase IIIA in the State of Rajasthan(Consultancy Package No. IC/PhIIIA/NH3/Raj/002), Client: National Highways Authority of India**

- **NH-47 Trissur (Km 270.00) to Edapally (Km 342.00) in the state of Kerala on North-South Corridor under Phase II Programme of NHDP (Consultancy Package No. NS2/IC/KL-1, Client: National Highways Authority of India**

The above projects involve enhancing the traffic capacity and safety for efficient transportation of goods and passenger traffic. ICT as Independent consultants will oversee the works on behalf of NHAI.

❑ **Consultancy Services for Provision of ANE Technical Assistance Team-APL-1, Client: Administração Nacional de Estradas, Mozambique**

The principal objective of the consultancy is to provide long term technical assistance to ANE for its core function of effective management of Mozambique's national road network. Apart from accomplishing key tasks, ICT will also serve as mentors and trainers to ANE's staff of managers, engineers and professionals.

❑ **Consultancy Services for Feasibility Study and Detailed Project Report for 4/6 laning of selected stretches / corridors of National Highways under NHDP Phase III Programme on BOT basis LOT-V Package No. NHDP-III/DL5/13, Client: National Highways Authority of India**

The main objective of the consultancy services is to establish the technical, economical and financial viability of the project and prepare DPR for rehabilitation and upgradation of 169 Km stretch of NH-17 joining Kannur and Kuttipuram in Kerala.

❑ **Consultancy Services for Review of Environmental Impact Assessment (EIA), Resettlement Action Plan (RAP), Detailed Engineering Design and preparation of EIA, RAP and Detailed Engineering Design of the Realignment Sections of JIMA MIZAN Road Upgrading Project, Client: Ethiopian Roads Authority**

Jima Mizan road, 214 Kms in length, is part of Addis Jima Tepi main road network which provides access to South Western part of Ethiopia. The scope of the project is to upgrade the gravel surfaced Jima Mizan road to Ethiopian Roads Authority feeder road standards.

❑ **Advisory Consultancy Services for Quality and Quality Assurance Contract Management, Independent Checking and Technical Audit of Major Maintenance Road Works against Package No. UPSRP/ACS/08 under IBRD Loan 4684-IN (Uttar Pradesh State Road Project), Client: Govt. of Uttar Pradesh**

The project comprises of five packages, totaling to approximately 238 km, and will be executed from a loan received from IBRD. The loan will be utilized towards cost of major maintenance of State and District roads in the five identified packages.

Kudos

- ❑ "Best Practices Adopted by the State Government for the Development of Tourism", an assignment awarded by the Ministry of Tourism and Culture to ICT in September 2004 was successfully completed in November 2005. The project dealt with documenting the Best Practices related to various aspects in the field of Tourism followed in 12 states all over India. This project was appreciated by the Client and after a presentation by our Tourism Team to the Joint Secretary Mr. Amitabh Kant and other members of the Tourism Secretariat, the entire study, uncut and unedited, has been uploaded on the Ministry's official site "www.tourism.gov.in". Well done the Project Team from the Pool of Consultants Division.
- ❑ An article titled "Virtues of Solitude Aid Self-realisation" authored by Mr. Amitava Basu, Director, was published in Times of India, dated 20th March 2006, under the column "The Speaking Tree". Our heartiest congratulations to Mr. Basu for the thought provoking analysis of how solitude, which is generally considered as a curse, can lead to self-realisation.
- ❑ The ICT management had taken a decision to migrate to Linux system, an open source software, from the proprietary technologies on a trial basis. The system has now been successfully launched and our web site "ictonline.com" and all e-mails are operating through this system. This success story appears on page 75 of the April 2006 issue of the magazine "Linux for You". Well done the ICT's IT Team.
- ❑ Maj. Gen. NPS Bal (Retd.) and Mr. Saurabh Khanna took a session on "Making a good consulting EOI and Proposal" at a Training Programme on "Planning and Managing a successful career in Consultancy" conducted from 8th to 11th March 2006 at CDC. Our heartiest congratulations to Narinder and Saurabh.
- ❑ Mr. D. Vasudevan, our Additional Director was invited to deliver address by the IQPC Singapore on an International Conference titled "Global Airports Asset Management 2006" held in Putrajaya, Malaysia. The lecture delivered on the subject of "Indian Airports Scenario on Asset Management" on the 28th February, 2006 was well received and appreciated by representatives from airports around the world. Our heartiest congratulations to Mr. Vasudevan.

Humour

Fitness Programme Discontinued

A company has discontinued all physical fitness programmes since everyone gets enough exercise by: -

- jumping to conclusions,
- beating around the bush,
- going around in circles,
- dragging their feet,
- dodging responsibility,
- passing the buck,
- wading through paperwork,
- pulling strings,
- throwing their weight around,
- bending the rules,
- and playing hide and seek.

*(But ICT's physical fitness programme continues
- Editor)*

Articles

Triple Filter

In ancient Greece, Socrates was reputed to hold knowledge in high esteem.

One day an acquaintance met the great philosopher and said, "Do you know what I just heard about your friend?"

"Hold on a minute," Socrates replied. "Before telling me anything, I'd like you to pass a little test. It's called the Triple Filter Test."

"Triple Filter?"

"That's right," Socrates continued. "Before you talk to me about my friend, it might be a good idea to take a moment and filter what you're going to say. That's why I call it the triple filter test."

The first filter is Truth. Have you made absolutely sure that what you are about to tell me is true?"

"No," the man said, "actually I just heard about it and..."

"All right," said Socrates. "So you don't really know if it's true or not."

Now let's try the second filter, the filter of Goodness. Is what you are about to tell me about my friend something good?"

"No, on the contrary..."

"So," Socrates continued, "you want to tell me something bad about him, but you're not certain it's true. You may still pass the test though, because there's one filter left: the filter of Usefulness. Is what you want to tell me about my friend going to be useful to me?"

"No, not really."

"Well," concluded Socrates, "if what you want to tell me is neither true nor good nor even useful, why tell it to me at all?"

This is why Socrates was a great philosopher and held in such high esteem.

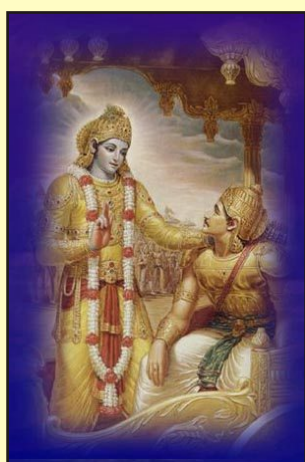
Use this triple filter each time you hear loose talk about any of your near and dear friends.

- Contributed by Naveen Jain

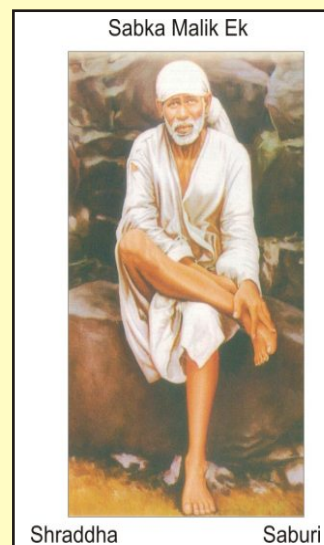
ICT Signs First Contract In Ghana

The real teachings of Sadguru Sai (Kaliyug Kripa Avtaar) who is non-different from the Supreme Personality of Godhead - Krishna, came into practice also during my repeated visits to Ghana. There was nothing lacking in the quality of our technical proposals (clients also said so and appreciated) and our financial quotes were reasonable in line with the competitive market. Yet destiny was playing its role. After five years of hard work, we succeeded in getting a project in Ghana.

I spent lot of festivals (including Krishna Janmashtami, Dussehra which is also Sai Mahasamadhi Divas, etc.) and family occasions, including the Valentine's Day, alone in Ghana. We waited and didn't lose hope. CMD and Director Technical II also constantly pursued, never lost direction and constantly



encouraged. We worked out business strategies and kept going ahead. We had full support from our local associates. It was a new country and a new environment. Ultimately, 'Shraddha' (total faith with 'love') and 'Saburi' (patience with strength and smiles) on Sai won.



Also, I recall from the 'Bhagavad Gita' in lines similar to the 'Sai Satcharita' :

“Victory is always with persons like the sons of Pandu because Lord Krishna is associated with them. And whenever and wherever the Lord is present, the goddess of fortune is there. One who takes shelter of the supreme Lord has nothing to fear, even in the midst of the greatest calamity”.

Congratulations to our ICT - now we can say very proudly that we have varied and rich experience of working in 26 countries across the globe. I was called a half Ghananian upto now and in Ghana I am called Khana. Am I a full Ghananian now? Any new name? The Management, colleagues, family and well wishers who contributed equally in this achievement should now also be declared semi-Ghanians.

- Saurabh Khanna

Health

Staying healthy at work

Exercise affects your job performance to a great extent. Not only it makes you feel more energetic and attentive, it also helps manage stress. Some people (*basically those averse to physical exercise- Editor*) complain that they do not have sufficient time for exercise because of long office hours. Well, here are a few tips to keep such people active:

- If you catch the bus home, try getting off one stop earlier and walk the rest of the way home.
- Use the stairs rather than the lift. (*May not be applicable in tall buildings- Editor*).
- Walk across to talk to your colleagues rather than using phones and mails all the time.
- If you drive to work, park your car / scooter at the far end of the parking lot. (*In our case A-8 and J-13 offices can swap their parking areas- Editor*).

Photographs



ICT's IT team: from left to right Mr. Navneet Khanna, Mr. D. Vasudevan and Mr. Rajesh Sanghi which was responsible for the Linux Implementation.



Mr. Nii Adumansa - Baddoo, Director General, Ghana Civil Aviation Authority (GCAA) and Mr. Saurabh Khanna, Regional Director, ICT signing the Contract for Kumasi Airport Consultancy.

Wedding Bells

Mr. Amit Bhasin has shed his bachelorhood and entered the 'Grihastha Ashram' on 22nd April 2006. We wish Mr. Amit Bhasin and Ms. Upasna a very happy married life.

New Appointments

The following have joined our Company. We take this opportunity to welcome them to the ICT Family.

Consultant- Mr. Shiv Kumar Tiwari, Mr. Maqsood Shafi, Mr. Aashiq Hussain Matta, Mr. Firdous Ahmad, Mohd. Younis Shah, Mr. Shabir Ahmad Hakak, Mr. Yasir Majid Khan, Mrs. Mina Sanghi, Mr. Rejenish Monji, Mr. Romesh Kumar Sethi, Mr. Harish Gupta, Mr. Sanjay Raina, and Mr. P. Suresh Babu

Associate Director - Mr. S. D. Limaye

General Manager - Mr. Uggar Sain Chopra

Deputy General Manager- Mr. Rahul Singh

Obituary

With profound grief and sorrow, we inform the sad demise of Mrs. Shakuntla Ummat, wife of Mr. Om Parkash Ummat, who left for her heavenly abode on 21st April 2006. We deeply mourn the passing away of Mrs. Shakuntla Ummat and convey our heartfelt condolences to Mr. Om Parkash and the bereaved family. We pray to the Almighty for her soul to rest in peace.

Send your Contributions / Article to ISO Secretariat

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